PROFESSIONAL DEVELOPMENT TRAINING

PPA - Identifying Difference as Opportunities

1300 121 400

REQUEST QUOTE

0.5 DAY COURSE

Maximising Productivity, Proactivity and Quality

Session 1 - Identifying Differences as Opportunities

Session 2 - Taking Productivity to the Next Level

PD Training's new signature series program - Productive People Advantage Part 1, 2 and 3 brings together the best activity-based learning, incorporates practical workplace tools, and leverages the latest research in neuroscience, psychometric profiling and emotional intelligence in new ways to develop and measure previously elusive to target or measure capabilities.

During this Taking Productivity to the Next Level Training course you will complete the REACH Personality Profiling tool, which will provide you with insight into your preferred communication style and how best to communicate with others. This newly found awareness will empower you with the ability to connect better with others and can provide you with an improved level of interpersonal communication and productivity.

We use secure Video Conferencing with interactive features such as live polling, screen sharing, whiteboards, live chat and breakout sessions. Please discuss your preferred platform, most commonly we use Microsoft Teams, Skype for Business, Webex or Zoom upon request.

These courses are facilitated in English and are open to people from different industries in all countries especially across New Zealand, Australia, Singapore, Malaysia and Hong Kong - this is a short but powerful learning experience that gives you global collaboration opportunities. Our trainers and processes have been refined to give you a personalised learning experience where it is specifically targeted to your needs.

What You'll Gain:

Maximising Productivity, Proactivity and Quality

In this half-day interactive workshop, participants will learn how to identify strengths in themselves and as well as identifying areas for improvement for themselves.

Next they learn how to implement a strengths-based professional development style and how to identify strengths and areas for improvement in others.

Following on from that is an exercise in gratitude and how implementing an "Attitude of Gratitude" can have a positive impact on both their lives and the lives of others.

The workshop finishes up with a focus on how to best engage with customers with empathy and gaining an understanding of how to best align with what customers really want and need.

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In conjunction with the other PPA courses, this helps give people and organisations a competitive advantage through more productive people.

Outcomes

This Course will provide practical skills and techniques to help people improve their workplace performance in the following areas:

- Engage and Develop People
- Self-Development
- Outcome Orientation
- Value Diversity
- Deliver Results
- Increased Collaboration
- Solve Problems
- Engagement and Performance
- Influence and Negotiation
- Communicate Effectively

Modules

Lesson 1: The Strength of Diversity and the Diversity of Strengths

- Welcome
- Recognising your Strengths and Preferences
- Your REACH Profile
- Your Leading Dimensions Profile
- Reflection

Lesson 2: Strengths Based on Management

- Spotting the Strengths in Others
- Developing Strengths
- Dealing with Weaknesses
- Reflection

Lesson 3: The Power of Gratitude

- What the Research Says
- Creating a Culture of Gratitude
- Cultivating your own Personal Habit of Gratitude
- Reflection

Lesson 4: Customer Stories

- What We Exchange with Customers
- Customer Empathy –what do you really do for your customers?
- Reflection

Lesson 5: Reflections

Talk to our expert team

Phone: 1300 121 400

Email: enquiries@pdtraining.com.au