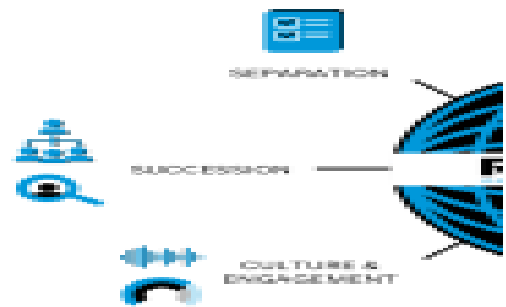


LEADERSHIP DEVELOPMENT +

Generate a [group quote](#) today



COURSE LENGTH: 1.0 DAYS

Leadership Development + goes beyond traditional training. It delivers practical tools and AI-driven insights that solve real-world challenges and help you lead with clarity, confidence, and impact.

LEADERSHIP DEVELOPMENT + COURSE OUTLINE

FOREWORD

When you moved into leadership you moved off the tools, with LEADERSHIP DEVELOPMENT + you get your new tools for leadership

OUTCOMES

With this practical self-paced 8-hour leadership course, leadership platform and leadership AI, you will have everything you need to improve:

- Engagement of your team
 - Retention of your best people
 - Accountability to improve productivity
 - Teamwork and collaboration
 - Feedback - so you can give feedback confidently and Reduce conflict
 - And you will gain recognition as a REACH Certified Leader
-

MODULES

Lesson 1: Welcome to the REACH Certified Leader Course!

- Meet Your Guide
- Welcome to the Course (3 min 40 sec)
- Before You Begin: Access Your Training Platform (2 min 13 sec)
- Orientation to Your REACH Dashboard (2 min)
- REACH Foundations I (2 min 49 sec)
- REACH Foundations II (7 min 58 sec)
- Do It: Create a Standard REACH Profiles Survey

Lesson 2: Engagement: Building and Maintaining the Right Culture

- Culture First: Introduction (1 min 22 sec)
- What Are REACH Culture and REACH Pulse Surveys? (1 min 22 sec)
- REACH Culture & Pulse Surveys: Accessing and Layout (1 min 26 sec)
- REACH Culture & Pulse Surveys: What Do They Look Like And Why Are They Useful To Me? (4 min)
- REACH Culture & Pulse Surveys: How To Create One? (2 min 20 sec)
- Do It: Create and Prepare to Send a Standard Culture Survey
- REACH Culture & Pulse Surveys: Creating Custom Culture & Pulse Surveys (5 min 16 sec)
- REACH Culture & Pulse Surveys: The User Experience (3 min)
- Part A - Quiz: Survey Length vs Quality of Answers
- Part B - Do It: Create a Custom Pulse Survey
- Culture Analytics for Leaders of a Team (7 min 10 sec)
- Tags and Custom Questions (2 min 20 sec)

- Quiz: Tags and Surveys
- Diving Deeper: Sentiment Analysis
- Diving Deeper: Heat mapping (3 min 33 sec)
- Diving Deeper: Custom Questions and Response Types
- Diving Deeper: Creating a Response Type (3 min 48 sec)
- Do It: Create a Custom Response Type
- Diving Deeper: Creating Custom Questions (4 min 20 sec)
- Diving Deeper: Creating a Pulse with Demographics (4 min 41 sec)
- Do It: Create a Pulse With Demographics

Lesson 3: Feedback: Using 360's For Positive Feedback and Growth

- The Gift of Feedback (3 min 34 sec)
- Feedback Is a Gift: 360s For You (1 min 18 sec)
- How: Providing Feedback (9 min 30 sec)
- REACH 360 - What's In the Report (4 min 20 sec)
- Quiz: Coaching Opportunity?
- Creating a Standard REACH 360 (5 min 36 sec)
- Rating a Standard 360 (3 min 16 sec)
- Do It: Create a Standard 360 Survey
- Creating a Custom 360 Template (4 min 6 sec)
- Do It: Create a Custom 360 Template
- Creating and Sending 360 from Custom Template (1 min 25 sec)

Lesson 4: Hiring The Right People: Using Data To Improve Your Hiring Process

- Why: Improving Selection to Avoid the Cost of a Bad Hire (3 min 44 sec)
- How: Creating a REACH Survey for Applicants (1 min 40 sec)
- What: Interview Companion Introduction (2 min 37 sec)
- Preparing the Interview (2 min 5 sec)
- Do It: Download the Interview Guide for Charles Poulton
- Using the Interview Companion: Preferences and Skills (7 min 7 sec)
- Closing the Loop: Adding Competencies and Tasks to REACH (9 min 18 sec)
- Quiz: Thinking About Future Interviewing
- Reflection: What's Important to You?

Lesson 5: Conflict: Minimising Conflict and Improving Teamwork During Growth

- 5.0 Why Workplace Conflict Arises
- Why You Should Get Onboarding Right (1 min)
- Copying the Successful Candidate to Their Team (1 min 34 sec)
- Accessing Team Formation Companion and Workshop Slides (2 min 3 sec)
- REACH Team Formation Companion (4 min 33 sec)
- REACH Team Formation Presentation (16 min 26 sec)
- Do It: Build Your Team and Download a Formation Companion

Lesson 6: Retention: Improve Retention With Development, Feedback and Accountability

- 6.1 Keep Your Great People by Developing Them (1 min 25 sec)
- The Gateway to Self-Directed Learning - Personal Development Dashboard (5 min 7 sec)
- Sending Out Their Personal Development Dashboard (2 min 21 sec)
- Reviewing Growth and Check-Ins (5 min 18 sec)
- REACH in Microsoft Teams (1 min 37 sec)
- Using Data to Identify Training Opportunities (4 min 6 sec)
- Learning Activities - In Meeting or Workshops (3 min 29 sec)

- Responding to Conflict or Dynamics: Resources and REACH Copilot (2 min 50 sec)
- REACH Copilot In Action: Conflict Resolution Tips
- REACH Copilot Quiz
- Coaching - Leader or Peer Led (7 min 49 sec)
- Reflection: Planning Your Team Development
- REACH Copilot In Action: Conducting a Performance Conversation (6 min 11 Sec)

Lesson 7: Retention: Improve Using Data To Give Challenging Projects and Promotions To The Right People

- Retaining Talent by Assigning Challenging Work
- Identifying Internal Talent (1 min 38 sec)
- Using the Strengths Finder (4 min 38 sec)
- Quiz: Do a Strengths Search - Which is the Correct Answer

Lesson 8: Insights to lead different types of teams - including Virtual Teams and Sales Teams

- Additional Tools for Leadership: Leveraging the Companions and Reports (2 min 9 sec)
- Accessing the Development Companions (48 sec)
- Using the Trainers Companion (3 min 6 sec)
- Using the Sales Team Development Companion (7 min 49 sec)
- Using the Team Dynamics Viewer (4 min 1 sec)
- Using the Leadership Development Companion (8 min 52 sec)
- Using the Team Development Companion (8 min 9 sec)
- Using the Virtual Team Development Companion (9 min 7 sec)
- Reflection: What's Your Plan?

Lesson 9: Data-led leadership: Gaining Insights : Using Surveys (Including Learning Why People Are Leaving)

- The Cost of Losing Talent (2 min 9 sec)
- Overview: Please Tell Me Module (4 min 30 sec)
- Launching a Standard Survey (2 min)
- Launching a Custom Survey (1 min 56 sec)
- Revision: Response Types and Questions (1 min)
- Revision: Response Types and Questions
- Do It: Create Your Own Separation Survey With Demographics

WEB LINKS

- [View this course online](#)
- [In-house Training Instant Quote](#)